

DEVELOPING POTENTIAL, INC.
ANNUAL REPORT 2020



Mission Forward

DEVELOPING POTENTIAL, INC.

Serving the Community Since 1993

THE YEAR OF CHALLENGE



From Our Executive Director- Rebecca Case

A Year in Review 2020- Moving Forward

Greetings from Developing Potential,

We are excited to report the journey of our DPI mission moves forward! What a truly wonderful, busy, and active year. We had many key areas to keep the momentum and path moving forward. The key areas were retaining great staff, holistic health and wellness programming, ensuring customer satisfaction for all stakeholders, and ensuring collaboration with our community. Thank you to the many 'Friends of DPI' for providing *leadership*, support and creativity to support the mission. As you view the 2020 highlights, we hope you see DPI's *mission in forward action*. I am amazed each day of the thoughtful planning and care that DPI seeks to provide at each location and in our community. The DPI Employment Connection Department is ensuring persons *secure and retain* quality jobs and enjoy their work environment. The mission moves forward just as the need continues for quality service supports in our community. Pandemic or not....we keep looking ahead to a bright future with a meaningful mission. We are here provide resources and support. Please just give us a call or email.

Building Lives Project

DPI staff, board, and the steering committee have worked very hard this year at continuing the capital campaign efforts. DPI has diligently ensured the DPI day services and Community Employment Connections Department has equipment and staffing supports. Thank you to community foundations, eitas and corporate and community supporters.

We hope you join our journey. Reach out to a friend and share our story, visit, call and come along with us as we move forward in developing potential! Thank you for your continued support in 2020. Come Zoom with us at info@developingpotential.org

Rebecca Case, Executive Director

PROGRAM LOCATIONS:

Three Day Service Locations

1608A Prospect Avenue, Kansas City,
Missouri 64127

120 West Walnut, Independence,
Missouri 64050

251 NW Executive Way, Lee's Summit,
Missouri 64063



Developing Potential, Inc.



Our Mission:

To provide quality day habilitation services to adults with developmental disabilities and support those individuals to reach their potential and achieve a dignified, adult lifestyle. Developing Potential Inc. is a holistic program that focuses on Body, Mind, and Spirit of the individuals we support seeking to build strength, foster independence, and be a vehicle for changing lives.

DPI Employment Connections

Our Mission:

The mission of DPI Employment Connections is to seek meaningful employment for those with the desire to work.

Vision Statement:

DPI Employment Connections Vision is to seek employment opportunities uniquely suited to each person's interests, abilities, and goals. The process is person-centered, and seeks to integrate all of the factors that determine job satisfaction.



DPI EMPLOYMENT CONNECTIONS

Served -37 Persons in 2020

64.5% - Male

35.5 – Female

Despite Covid 19- DPI served 42% of available units of service in 2020 for our Community Employment Program



DEMOGRAPHICS SERVED 2020

All programs combined	165	162	160	160	162
Male	49%	52%	51%	51%	50.8%
Female	51%	48%	49%	49%	49.3%
Single	100%	100%	100%	100%	100.0%
Married	0%	0%	0%	0%	0.0%
African American	19%	17%	18%	18%	18.0%
Caucasian	72%	74%	74%	74%	73.5%
Asian	4%	4%	4%	4%	4.0%
Hispanic	4%	4%	4%	4%	4.0%
Other	1%	1%	0%	0%	0.5%
19-35	54%	52%	52%	52%	52.5%
36-45	22%	22%	22%	21%	21.8%
46-55	15%	16%	16%	16%	15.8%
Over 55	9%	10%	10%	11%	10.0%
Residential Program	29%	29%	30%	31%	29.8%
Natural Home	69%	69%	68%	67%	68.3%
Lives Independently	2%	2%	2%	2%	2.0%
Verbal	51%	51%	50%	51%	50.8%
Partially Verbal	19%	20%	20%	20%	19.8%
Communication Device	3%	3%	3%	3%	3.0%
Sign Language/Gestures	13%	12%	13%	12%	12.5%
Other	14%	14%	14%	14%	14.0%
Developmental Disability	100%	100%	100%	100%	100.0%
Ambulatory	67%	67%	66%	66%	66.5%
Walks with assistance	6%	6%	6%	6%	6.0%
Uses a Cane or Walker	4%	4%	5%	5%	4.5%
Utilizes a wheelchair	23%	23%	23%	23%	23.0%

DPI ZOOM CONNECTION — MOVE FORWARD.....



FINANCIAL REPORT					
January 1, 2020 - December 31, 2020					
With Client Absenteeism Reported					
REVENUE		%	EXPENSES		%
MED. WAIVER	\$1,684,561	22.55%	PAYROLL	\$1,864,560.86	29.90%
EITAS	\$248,517	3.33%	CLIENT ABSENTEEISM	\$2,881,276.05	46.20%
MED WAIVER (CI)	\$137,267	1.84%	CONTRACT LABOR	\$130,768.22	2.10%
MED WAIVER (CE)	\$132,003	1.77%	INSURANCE	\$328,064.61	5.26%
POS	\$9,779	0.13%	RENT	\$237,344.54	3.81%
POS(CI)	\$3,326	0.04%	COVID 19/PPE	\$136,035.85	2.18%
POS(CE)	\$8,474	0.11%	PROGRAM SUPPLY	\$80,612.89	1.29%
GUARDIAN SUPP	\$14,611	0.20%	MAINTENANCE	\$95,131.71	1.53%
KC HEALTH GRANT	\$50,000	0.67%	DEPRECIATION	\$104,540.99	1.68%
DONATIONS	\$447,753	5.99%	PROFESSIONAL FEES	\$72,662.82	1.17%
INTEREST	\$19,168	0.26%	UTILITIES	\$37,046.15	0.59%
MISCELLANEOUS	\$4,218	0.06%	STAFF/BOARD DEVELOPMENT	\$26,968.10	0.43%
LS CDBG COVID	\$16,097	0.22%	PROGRAM FOOD	\$14,913.55	0.24%
FEDERAL CARES ACT STIM	\$76,206	1.02%	TOTAL REPAIRS	\$14,897.40	0.24%
DMH CARES ACT	\$184,325	2.47%	COMPUTER TECH SUPPORT	\$35,944.93	0.58%
BUILDING RESTRICTED	\$1,552,769	20.79%	FUNDRAISER EXPENSE	\$8,381.98	0.13%
LOST REVENUE DUE TO ABSENTEEISM	\$2,881,276	38.57%	EMPLOYEE TRANS	\$6,465.15	0.10%
TOTAL	\$7,470,349	100.00%	TELEPHONE	\$33,383.37	0.54%
			COMMUNITY INTEGRATION	\$5,395.57	0.09%
			ADVERTISING	\$21,225.29	0.34%
INCREASE			PROGRAM FURNITURE	\$40.00	0.00%
Unrestricted New Assets		\$1,234,046	OFFICE	\$14,904.13	0.24%
Net Assets at			CLIENT TRANSPORATION	\$4,880.67	0.08%
Beginning of Year		\$4,880,938	VAN	\$24,467.38	0.39%
Net Assets at			OTHER	\$56,390.93	0.90%
End of Year		\$6,114,984	TOTAL	\$6,236,303.14	100.00%

NET ASSETS 2020

\$7,000,000

TOGETHER WE MOVE FORWARD



MISSOURI QUALITY OUTCOMES AT DPI

WE KEEP MOVING Forward in 2020
by:

- Learning about things important to me
- Helping Others in my Community
- Growing Together
- Life Course Curriculum
- Staying Safe with wearing PPE
- Learning about Health and Wellness Resources



QUALITY STAFF TRAINING



DPI staff logged over 1000 hours of quality training in 2020!

CLUBS -ADVOCACY -CARING



PROGRAMMING



- ARTS
- Academic Skills
- Communication
- Community Access
- Learning about Employment Options
- Social Skills
- CLUBS
- Recreational
- Sensory
- Telehealth/ZOOM
- Nursing Support

HEALTH AND WELLNESS

YOGA and Exercise



Cooking Classes



COMMUNITY CITIZENSHIP

DPI provided over 20 Acts of Kindness to the Community in 2020 such as the following:

Pet Supplies Donation Drive

Ronald Mc Donald House Donations

Back Snack Club Donations/Delivery

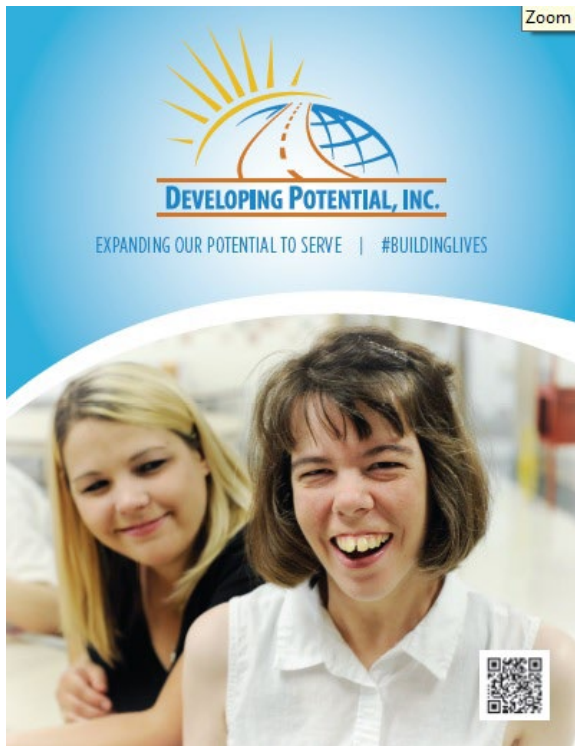
Lee's Summit Schools New Teacher Hello Bags

Animal Shelter Dog Food Support

Homeless Shelter Donations



THE BUILDING LIVES CAMPAIGN



DPI is on a journey to ensure programming and community access by doing a capital campaign which is raising money to build a 20,000 square foot building to assist with a new coffee shop for the DPI Employment Connections Department and a medical day services program to serve individuals in our Jackson County community.

Please see our website at www.developingpotential.org for more information regarding the campaign and how you can help.

Thank you!

THANK YOU TO OUR MANY CONTINUED SUPPORTERS DURING COVID 19

Eitas-Jackson County Board of Service

Deffenbaugh Foundation

Sunderland Foundation

City of Lee's Summit

Department of Mental Health

Individual Donors and Friends of DPI

Making a difference- DPI Employment Connections!



THANK YOU FOR YOUR CONTINUED SUPPORT

DPI is a 504 (C) 3 Not for Profit

Developing Potential, Inc.

Mailing Address

251 NW Executive Way

Suite 200

Lee's Summit, MO 64063

Contact- 816-525-6000 ext. 101

info@developingpotential.org

